

WHY YOUR GIFTS MATTER



THE HOPE YOU ARE BRINGING. THE LIVES YOU ARE CHANGING.

YOUR GIFTS BRING CARE AND SERVICES TO HONG KONG'S ELDERLY

Because of your support, 2,169 of Hong Kong's elderly people received care and services through the efforts of thousands of volunteers, helping them to live with better health and dignity. One such elderly person was seventy-three year-old Grandma Li. On Volunteers for Seniors Day 2018, Grandma Li was visited by a group of HOPE *worldwide* volunteers.

As the volunteers expressed their care and concern, Grandma Li told them about some of the daily challenges she was facing.

Grandma Li had dentures fitted at a private clinic a few years ago. Even after several adjustments, they still did not fit well. She dipped into her savings and had another set made, but that second set gave her trouble, too. At this point she had run out of money and major government dental benefits. Grandma Li was losing hope that she would ever eat normally again.

The visiting volunteers told her about the dental centres opened by HOPE *worldwide*. They knew that the surpluses generated by this social enterprise would be used to help someone like her. The volunteers encouraged her to call us.

Grandma Li was overjoyed at this news! Over the following 12 months, she received three treatments at our dental centre. Our experienced dental consultant adjusted her dentures each time, free of charge. Now, Grandma Li can enjoy her meals and life once again.

Thank you for making this life-altering visit possible through your generous donations.



Grandma Li's life was changed, thanks to you! Your donation, along with the volunteers' love and care connected her to the services she needed.

YOUR GIFTS HELP BRING QUALITY DENTAL CARE TO THE NEEDY



Besides serving the community in general, the Dental Centres also provided treatments for the needy. These treatments were subsidized by the Comprehensive Social Security Assistance Scheme, Community Care Fund, and Health Care Voucher Scheme, as well as the profits generated from the operation of the centres.

In Hong Kong, for every 10,000 people, there are only 3.3 dentists. Dental services largely rely on private practitioners and can be expensive. Government clinics only provide children's basic and preventive dental care and public emergency services (pain relief and extraction only). There is a great need for affordable, quality dental care services for the people of Hong Kong.

Thank you for your gifts which enabled us to open two dental centres in two of the poorest districts in Hong Kong. These fee-for-service dental clinics serve all while helping the needy, especially the elderly people, with their dental health needs. In 2018, the dental centres became part of the Elderly Dental Assistance Expanded Programme under the Community Care Fund so that those receiving Old Age Living Allowances were able to have free treatments. The Social Welfare Department has also appointed our centres as "designated dental clinics" to serve people who are on Comprehensive Social Security Assistance Scheme.

In 2018, the two centres together provided treatments for 3,669 patient-visits. Of these, 33% of them were aged 65 or above. Their treatments were subsidized by either the Comprehensive Social Security Assistance Scheme, the Community Care Fund, or the Health Care Voucher Scheme. Additionally, there were a number of patients whose treatments were supported by surpluses generated by the two clinics.

YOUR GIFTS TRANSFORM CHILDREN, ONE AFTER ANOTHER

The transformation started with Joey, who is autistic.

Autistic children live in their own world, facing challenges to reach out or be reached by those on the outside. Joey was no exception.

However, thanks to your gifts, Joey was transformed. Because of your support, everyday after school, Joey had a safe place and a loving community to come to--the HOPE *worldwide* Centre for Kids. At the centre, staff and volunteers helped Joey catch up academically. At the centre, he learned how to communicate with others. He also learned social skills that helped him make friends with other kids, especially with a little boy named Rafi.

Unlike Joey, Rafi did not have special educational needs. But being an ethnic minority person in Hong Kong did make him feel out of place. He was small, quiet, and seemed to always have a fearful look in his eyes.

But the **friendship with Joey transformed Rafi.** Everyday after school, they knew they could find each other at the Centre for Kids. They played together before and after homework tutorial classes, sometimes with other kids as well. We could hear the sound of their laughter ring throughout the centre. Sparks of joy replaced the fear in Rafi's eyes whenever they were together.

Who will be the next child to be transformed? We don't know. But as long as the Centre for Kids stays, there will be others! All because of you!

Rafi (left) and Joey have come regularly to the HOPE *worldwide* Centre for Kids, where they have experienced personal growth and enjoyed fun and friendship!



YOUR GIFTS HELP CHILDREN OVERCOME GREAT OBSTACLES

HOPE *worldwide* in Chengdu operates four Centres for Kids, serving children of migrant workers and those from low-income families. For many of these children and their families, this is the one place where they find resources and solutions to the difficulties they face. **Your support has helped them overcome great obstacles!**

One of these children was Winnie.

Little Winnie was born nearly deaf. As she got older, she became increasingly shy and withdrawn. Both academic and social challenges seemed impossible for her to overcome.

Because of your generous donations, we were able to help Winnie by building a support system around her. Our staff person Ms. Li reached out to Winnie's teacher at school, Ms. He, to understand the specific learning challenges Winnie faced. This enabled her to give Winnie exactly the kind of help she needed after school when she came to the Centre for Kids. At the centre, all the children were taught about The Six Pillars of Character®, especially about being respectful and caring. As the children practiced these values, Winnie felt more at ease. Ms. Li also reached out to counsel Winnie's parents, who had to learn to accept their daughter's "imperfection".

After just a few months, Winnie's teacher at school noticed an obvious change. She told us, "Winnie is not afraid to participate in activities any more. She has become much more initiating in class!"

It looks like Winnie is overcoming difficulties that once seemed insurmountable in her life. With the support system in place at the Chengdu Centre for Kids, more kids will experience the same kind of victory in their lives. All thanks to you!

Thanks to you, Winnie received the support she needed at the Centre for Kids in Chengdu and has grown in her confidence. Many around her, including her teachers, have noticed her changes.





FINANCIALS

HOPE worldwide (Hong Kong) 2018 Financial Statements

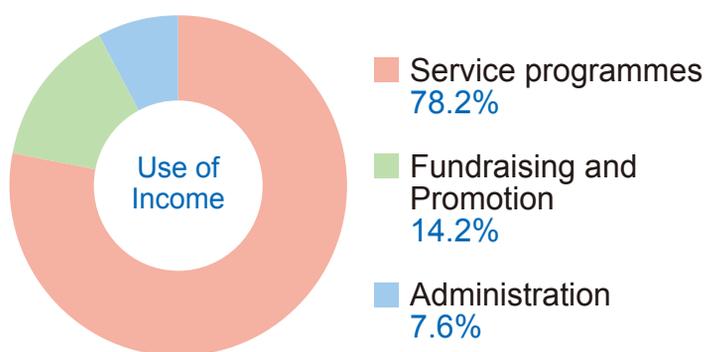
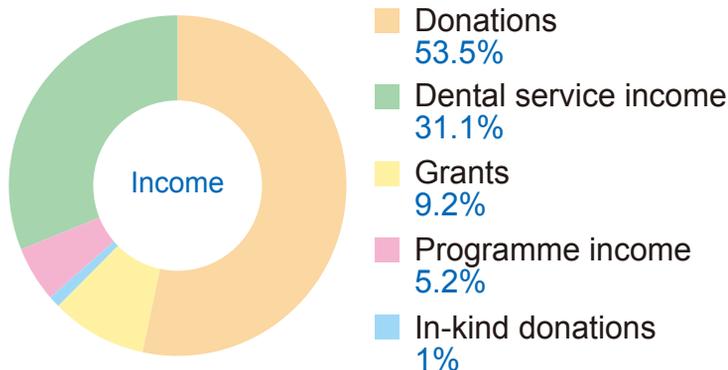
| Income | HK\$ |
|-----------------------|------------|
| Donations | 8,419,394 |
| Grants | 1,440,071 |
| In-kind donations | 161,818 |
| Programme income | 814,215 |
| Dental service income | 4,893,539 |
| Other | 174 |
| | <hr/> |
| | 15,729,211 |

| Use of Income | HK\$ |
|---------------------------|------------|
| Service programmes | 12,251,706 |
| Fundraising and Promotion | 2,225,116 |
| Administration | 1,190,676 |
| | <hr/> |
| | 15,667,498 |

Surplus 61,713



The HOPE worldwide Great Santa Run is one of a number of fundraising events throughout the year. Thank you for being a part of the community that brings hope and changes lives. You are the ones who made all the miracles of change possible! Thank you!



Audited financials and acknowledgement list on the website

HOPE
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