#### Your Impact Report



## THE HOPE YOU BROUGHT THE LIVES YOU CHANGED



commitment to servi dren in the community

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Front and back cover photos by Mr. Rex Chapman.

#### Message from the Country Director

#### Dear Friend,

The year 2017 was a truly exciting year for us! From refreshing a twenty-year old volunteering event to introducing new services, it was quite a ride!

We started off and ended the year surrounded by hundreds, if not thousands of kind-hearted people. Perhaps you were there as well. In February, we kicked off our elderly services with the annual Volunteers for Seniors Day. This long-standing volunteering event received a design makeover and added new services. One new service was training volunteers to assess the elderly for signs of dementia. As Hong Kong society ages, we want to help the elderly and their families be aware of this potential challenge.

Then in December, over 1,300 racers joined the DYX Group x HOPE *worldwide* Great Santa Night Run. It was such an encouraging sight to see so many people brave the cold to support the cause of helping underprivileged children with special educational needs. Their run brought the perfect gift to them--desperately needed after-school support for the children's academic and personal development.

We were the most excited about the opening of two HOPE *worldwide* Dental Centres in two of the more needy districts in Hong Kong. Run as a social enterprise, the dental centres provide quality affordable dental services to all with surpluses earned going towards helping needy families and elderly people. In the first few months of operation, we've already been able to help some elderly and those with mental and physical challenges.

Our thanks go to you--our donors, volunteers, community and corporate partners! We've not only had a good year, but also continue to chart an exciting future together. I hope as you read through this impact report, you will feel your spirit lifted by the hope you brought and the lives you changed.

Thank you!

**Country Director** 





HOPE *worldwide* is an international Christian charity that brings people and communities together to deliver sustainable and high-impact education and health services to the poor and needy.

The International Churches of Christ founded HOPE *worldwide* in 1991, in response to the Scriptures' call to serve the poor and needy throughout the world. HOPE *worldwide* Hong Kong was established in 1993 to direct programmes in Hong Kong and China.

We are incorporated under the Companies Ordinance and obtained tax-exempt status as a charity from the Inland Revenue Department (Ref No. 91/3798).

# Our Services



The mission of our Elderly Programme is to help Hong Kong's single elderly people age healthily and with dignity. We use volunteers extensively to reach out to the elderly, visiting them, helping them fulfill wishes and also preventing falls.



HOPE *worldwide* operates two dental centres. Run as a social enterprise, the dental centres provide affordable, quality dental services to all while also helping the underprivileged with their dental health needs.



Children from low-income families in Hong Kong need a hand-up to break the cycle of intergenerational poverty. We help by providing academic enhancement and character-building programmes at the HOPE *worldwide* Centre for Kids and also in various schools.



In China's rural areas, we sponsor students from poor families so they can complete their high school education. In urban areas, we serve the children of migrant workers through programmes at the HOPE *worldwide* Centre for Kids. Currently there are four such centres in Chengdu, Sichuan Province.

# The Hope You Brought

#### **Healthy Ageing for the Elderly**

Seventy-four year-old Grandma Ng lives alone in one of the public housing estates in Hong Kong. Her husband passed away and her son married and moved out several years ago. At the end of 2016, Grandma Ng suffered a fall.

> Though the fall was not serious, there were still consequences. Grandma Ng experienced leg pains and a decrease in mobility. Six months later, she met one of our Elderly Fall Prevention Roadshow volunteers and was assessed as a high risk case for falls.

Your generous support enabled us to arrange for an occupational therapist to follow up with Grandma Ng. The therapist taught her exercises to strengthen her muscles and gave her a walking stick, a shower chair, and an anti-slip mat (also thanks to your support ). With these tools and the handrail previously installed, Grandma Ng felt much safer. She also felt loved and cared for by the attention she received whenever the therapist came to check on her.

Thank you for bringing hope to a lonely elderly woman - the hope of living out the rest of her life in good health and knowing that someone cared.

	Elderly Fall Prevention Programme	Volunteers for Seniors Day
# of Volunteers	214	3,050
# of elderly reached	1,909	941
# of high risk cases for falls	598	
# of elderly who received follow-up	317	

#### **Affordable Dental Care for All**

Setting up the two dental centres was a labour of love. Many kind-hearted and caring people, companies and foundations pitched in to make the concept of social enterprise dental clinics into reality. The two centres had their soft opening in September 2017. During the first four months of operation, we treated a total of 1,125 patients with one of the centres breaking even in the month of December. As we continued to grow a larger and larger patient base, both centres showed an upward trend in net surplus starting in January of 2018.

We also expect the number of free cases to increase in 2018 as the dental centres generate and accumulate surpluses.

One unexpected take-away from operating the dental centres was discovering the needs in the community that existed long before we opened our doors. In their first few months, our dentists had the opportunity to treat a number of individuals with mental and physical challenges. Often these patients were nervous and lacked the ability to communicate. One patient was a paraplegic and required special equipment to lift him onto the dental chair before treatment. We have had deaf and blind patients. In all instances, our dentists were very patient and got the job done.

So thank you for your support which helped us to expand our services. This new venture will bring much hope to many people, even to those whom we did not initially realize needed it.

# of patients treated
1,125



# The Lives You Changed

#### Hong Kong's Underprivileged Children

遊戲借用區

Tiny little Yasmine came to the Centre for Kids in Shek Kip Mei when she was in the first grade. Yasmine didn't have an easy adjustment to Primary One, where the happy days of kindergarten gave way to homework, dictations and exams. She had the hardest time with English dictation tests, failing them pretty much every single time.

> With the help of volunteers in the homework tutorials, Yasmine finally overcame. On the last English dictation of the school year, she scored a 97%! We were all jumping for joy with her!

Then, at the beginning of Primary Two, Yasmine was chosen to be the English Language Ambassador for her class, where she led her classmates in daily English activities.

At the Centre for Kids, the greatest accomplishment is not the number of activities offered or the number of kids who participated. It is a life like Yasmine's that has been changed. Yasmine came from an underprivileged background and her family did not have the resources to provide the help she needed. Thank you for your time and donation, giving children like Yasmine turning points in their lives.

# of centre members	# of other participants	# of services, activities and events	Frequency of participation
313	714	71	7,033

#### **China's Rural Children**

Since 2001, hundreds of generous donors have sponsored hundreds of students in rural China to go to school. Sometimes these sponsorships arrive just in the nick of time. You have brought these children hope and you are changing their lives.

Here's a letter from one sponsored student.

Dear Uncles and Aunties,

*How are you? My name is Zhang Hong Hui, a 12th grader at the* Yuanyang Nationality Occupation Senior High School. The first thing I want to say is "Thank you!"

*I* come from a farming family. My parents plant crops along the hills of Yuanyang for a living. We don't make much money. We live frugal lives in order to have the money to send me and my younger brother to school.

*I* help my parents with the farm work by tilling the soil whenever *I* am home from school. As I follow them to the hills, I am often overcome with emotion. I see them start the day while it's still dark, their backs bent over and body drenched with sweat as they plant the crops. I know they work hard to support me and my brother. I tell myself that I will study hard so I can repay them one day.

At one point, the financial burden was too much for my parents. We were told that only one of us could continue to go to school. I told my parents that since my brother was still young, he should be the one to continue. In any case, I had already finished my junior high school education. Even though I reasoned with myself that I would be fine, it was still hard for me. There were nights when I wept quietly into my covers as everyone slept. It broke my heart thinking that I could never go to school again.

问题的成功学者等的时候的 我们的"你再知道来"在这些你是约束一种用来!" 有时从在场 和小学生的主要的主要的,你们在这些主要,我们在一个家村家庭,你不能 1.5.1次是由来来说,你们在他让你站在,要你们将那么比如是我们 济、一家人民家发生801年401年9月,405年,各村省世界188日 19年11月,这些教家美丽的子,他爱达、自己出版的,最终出版 他们自然无限正在在此时的的命,有量为少被"开水来"等位分别。201 多处别处学系常然主地考虑重要动行高时形成种植生物和产品合作小说的 根4曲位,他们用于数件的关节第一种学习出现改建在 网口的一定算是很分子 THE HIGHLARD. goundlasiberstin applichtablett 100-1742、\$\$15年16-112年,他却完成推荐并占小,早年与这些 建设标准,在这场合任行中学习上,能够新动种来学习,能行之前一型种和 (2)会争、未常如人一个人情情的描述,故口思想行,以为你不能的记忆来及1991 电影动影电影·阿克加马尔之动和电影的小学家用,在"完整的影响"的 在1946年来来的东西市场出版的部分了是有340年代的建筑。 而已有10分支。均衡至2000年20月10日20日,截至4月7月20日3年 这方电1551 有二十十年月第四日年春 3月泉 古风

At that very moment, I received your help. You have given me hope. Now I get to go to school and see my classmates' smiling faces again. I promise that I will study hard to repay you. I will not let you down.

Along with the rest of my family, we want to give you our most sincere thanks. Thank you for helping and for caring. I will do my best to test into a university.

I wish you much health and happiness.

Sincerely, Zhang Hong Hui

# of sponsored students	# of Centre for Kids in Chengdu	# of c serve Centre
588	4	1

children ed at the for Kids

*#* of families who benefitted from Agricultural Livelihood and Education Support Programme

120

# 2017 Highlights



#### **Volunteers for Seniors Day**

In its twenty-first year, Volunteers for Seniors Day 2017 saw 3,050 volunteers serve more than 940 elderly people living in Hong Kong's public housing estates. Services included home visits, painting and cleaning of homes, fulfilling wishes, and health check-ups.



#### **Tibet Walk Fundraiser**

Eleven individuals walked different sections of the trek from Kunming to Lhasa, Tibet and raised over HK\$270,000 for our Elderly Fall Prevention Programme. They logged a combined distance of over 4,700 kilometers and the walk lasted 117 days. Though we don't have exact proof, we believe that one of them, Mr. Edwin Chan, is probably the only (so far) Hong Kong person to have gone from Kunming to Lhasa, walking every step of the way.



#### **Elderly Fall Prevention Roadshows**

Organized in two rounds a year, the Elderly Fall Prevention Roadshows utilize trained volunteers to assess the elderly's risk for falls. In 2017, we held 15 roadshows. A total of 214 volunteers reached out to over 1,900 elderly individuals. Those identified as high risk cases receive follow-up services. Our goal is to build a no-falls community.

July

October



#### GoodTrekker 2017

HOPE worldwide's GoodTrekker is an annual experiential fundraising event that takes participants through some of the most beautiful places in the world while helping some of the neediest populations in our communities. The 2017 event saw 20 "trekkers" take on the legendary Siguniang Mountain in Sichuan Province. They walked 30 kilometers (with some parts close to 5,000 meters above sea level) to raise money for our services to help migrant children in China.



Septembe

#### **Opening of Two Dental Centres**

Run as a social enterprise, HOPE worldwide's Dental Centres provide affordable quality dental care to all with surpluses generated going toward treating the needy elderly and the underprivileged for free. The centres are located in Sham Shui Po and Kwai Tsing, two districts with the greatest concentration of poor households.



#### DYXnet x HOPE worldwide Great Santa Night Run The only run of its kind in Hong Kong, over 1,300 runners dressed as Santa Clauses gathered at Science Park on December 16 for the annual Great Santa Run! They were there to raise money for programmes that meet the needs of

underprivileged children, especially those with special educational needs.



#### **English Summer Camp in Gansu Province**

Forty-two volunteers traveled to Huining County, Gansu Province and conducted a week-long English Summer Camp for over 100 grade ten students at the No. 1 Senior High School in the county. The students began not daring to speak in a foreign language to performing their own plays entirely in English.

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## Financials

There were some exciting developments in our finances in 2017. Compared to 2016, income grew by 13% to over \$15 million, mainly boosted by donations from two foundations to start the self-sustaining dental centres. The dental centres had a soft opening in September of 2017. By December, one of them had already broken even. We expect our capacity to extend free treatment to the needy to grow as we continue to build our patient base and reputation in the community.

The value of in-kind donations grew by more than twice the amount in 2016. We are grateful to companies such as Wyeth Nutrition, Sun Sing Tea, Organic Plus and DKSH HK, who have supported our Volunteers for Seniors Day for several years now. In 2017, Mount Kelly, a new corporate partner, donated new bedding valued at over \$330,000. Additionally, Tesco Dental helped equip our dental centres by donating four dental chairs.

#### HOPE *worldwide* (Hong Kong) 2017 Financial Statements

Income	HK\$
Donations	10,363,936
Grants	2,660,129
In-kind donations	700,047
Programme income	557,577
Dental service income	804,926
Other	27,589
	15,114,204
Use of Income	
Service programmes	10,946,455
Fundraising and Promotion	2,628,146
Administration	1,216,573
	14,791,174
Surplus	323,030

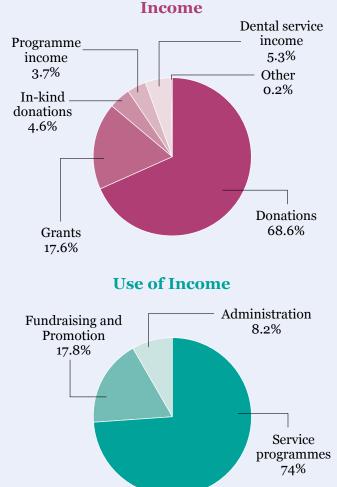
#### **Executive Committee**

Dr. Jeff Kin-hung Wong Chairman

Aaron Tak Kin Chow

**Chi Wang Hui** 

**Francis Wing Fan Mak** 



Our use of income in 2017 was 14% more than 2016. The good news is that nearly all the increase came from service programmes, directly where the needy benefit. Meanwhile, we worked hard on keeping fundraising and administration expenses either at 2016 levels or lower, so as a of overall expenses, proportion 2017 fundraising and administration expenses decreased.

The year ended with a surplus of over \$320,000.

#### **Executive Staff**

Daniel Te Hwa Liu Country Director

Jonathan Lap-hang Liu Executive Director

David Yau-wing Chung Programme Director

**Emily Wai-bik Wong** Financial Manager

## Thank You!

#### **Major Partners**













Tsu Te Kian Charitable Trust

## Drs. Richard Charles & Esther Yewpick Lee Charitable Foundation

**Zhilan Foundation** 

- **Community Partners**
- Auxiliary Medical Service
- Belilios Public School Choir
- Campus Ministry, Hong Kong Church of Christ
- Carson and Friends
- Chinese International School
- City University of Hong Kong
- Commission on Youth
- Department of Orthopaedics and Traumatology, The Chinese University of Hong Kong
- Education Bureau School-based After-school Learning and Support Programmes
- Faculty of Dentistry, The University of Hong Kong
- Forever Friends Team
- GeneroCity
- Hong Kong Housing Authority
- Love Sowers Voluntary Service Team
- Remad Foundation Ltd.
- Sham Shui Po District Social Welfare Office, Social Welfare Department
- The Government of the HKSAR of the People's Republic of China
- The Government of the HKSAR Leisure and Culture Services Department
- The Government of the HKSAR Social Welfare Department
- The Incorporated Management Committee of HKMA David Li Kowk Po College
- TWGHs Wong Fut Nam College
- Urban Renewal Authority
- Yale Club of Hong Kong, Association of Yale Alumni
- Yew Chung International School (Secondary)
- 陌默送義工隊

#### **Corporate Partners**

- Able Solution Consultants Company Limited
- B. Braun Medical (HK) Ltd.
- Balletbean Dance Academy
- Calbee Four Seas Co., Ltd.
- Center for Non-Bone-Breaking Bunion Surgery
- Cheong Tai International Holdings Ltd.
- Cummins Hong Kong Limited
- DKSH Hong Kong Limited
- Dr. Health Ltd.
- DYXnet Group
- Earth Selectives
- Famous Legend Ltd.
- Fiducia Management Consultants
- Fortune Malls
- Gap Inc.
- GE International Inc.
- Hermes-OTTO International
- Hopkins Training & Education Group Limited
- International Management Association

- JEMS Learning House
- Joyous Communication Limited
- KONE Elevator (HK) Ltd.
- Langham Hospitality Group
- Link Asset Management Limited
- Mandatory Provident Fund Schemes Authority
- MTR Corporation Limited
- NVIDIA Ŝingapore PTE LTD.
- Pacific Investment Management Company
- Park Central
- PIMCO Asia Ltd.
- Pressfield Holdings Limited
- Prime
- PRUDEN
- RS Lifestyle Ltd.
- Rykadan Capital
- Santa School Hong Kong
- Seam Sports Limited
- Shun Hing Life and Beauty Co., Ltd.
- Soda Water (China) Corporation Limited
- Sportsoho Media Ltd.
- Sun Shing Tea
- Target Sourcing Services Hong Kong Limited
- The Garden Co. Ltd.
- The Hong Kong Mortgage Corporation Limited
- Trendz 360 (HK) Ltd.
- Vemedia Shine Limited
- Wasabi Creation Limited
- Wasser Beauty
- Wells Fargo Bank
- Wyeth Nutrition Hong Kong

#### **Individual Partners**

- Professor Frederick Ma Si-hang, GBS, JP, Non-executive Chairman, MTR Corporation Limited
- Mr. Cheung Man-sun, former Assistant Director of Broadcasting, RTHK, Ambassador of HOPE *worldwide*
- Ms. Candy Chea Shuk-mui, Radio Disc Jockey, RTHK
- Mr. Lai Jing Xun Nelson, Solicitor
- •Mr. Ng Kwai Lun Pasu, Emblamer
- •Mr. Phil Lam, Singer
- •Mr. Tsang Wai-chun, Neckerchief Knitter
- •Ms. Yau Tsui Wan, Chinese New Year Fai Chun Donor

• Education Bureau, Yuanyang County, Yunnan Province

United Way Worldwide grant on behalf of the generosity

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• Education Bureau, Chengdu, Sichuan Province

#### **Other Partners**

Gansu Provincial Education BureauEducation Bureau, Huining County, Gansu Province

Yunnan Provincial Education Bureau

State Street Fund at Give2Asia

of Target Foundation





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